

JoAnne Tanner



- Innovative
- Resourceful
- Creative

Put JoAnne's Masters Degree and strategic planning to work in your practice for a consulting program customized specifically to fit your practice!

Her solid track record, wide range of dental knowledge and hands-on practice management experience have made her a sought after speaker and trainer for dental practices across the country.

Read what others have to say:

"We have seen an increase in both production and collections. Staff morale has also increased and we all work harder as a team to achieve our goals each month."

- W.M. Johnston, DDS Monroe, Louisiana

"I felt threatened at first, because I was involved with other dental consultants before, but to my surprise everything has worked out for the best. Since working with JoAnne Tanner, we now have a bonus system in place, which everyone enjoys and teamwork puts us into that position. My collection rate is even better than before, and the blue treatment forms has been my salvation."

- Karen Pierson, Office Coordinator
San Jose, California

"We would like to thank you for the super charged presentation in July. It's always great to have a 'lift off' after this many years in a profession we all love. Without energy...one has no audience. Your enthusiasm's much appreciated and we look forward to enjoying dentistry even more."

- Kenneth Taber, DDS, Reno, Nevada

JoAnne Tanner & Associates

"The Practice Enhancement Specialists"



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visit our website at:

www.joannetanner.com

**Bringing Profit,
Excellence
And Enjoyment
to Americas
Dental Practices**

Discover the Difference A Customized Practice Program Can Make...



By Using These Keys, Unlock The Potential In Your Practice:

- Bringing in top quality new patients....
- Create your perfect day's schedule.
- Successfully implementing patient's financial options.
- The Optimal Case Presentation:
Establishing enrollment skills for the clinical team: Getting your patients to say "Yes" to the best!
- Better Staff! Attracting and bringing on board the best associates, hygienists, and team members.

"JoAnne is such a motivational speaker. The practice management ideas that we learned during the seminar have been invaluable for my practice."

- George W. Oatis Jr., Sacramento, California

Thrive Management Training

Thrive Management Training offers dentists, administrators, departmental managers, and other key management people introduction and advanced level training in Thrive Management technologies.

Thrive Management is a comprehensive technology based management system designed especially for dental practices. When applied according to a formula, generates results which causes an organization to thrive and flourish on an ongoing basis.

When Thrive Management techniques and technologies are applied and used as taught by Don Clay and JoAnne Tanner, the benefits can be explained in the following ways in all six key regions of management. Among other things, high level user organizations....

- *Develop a "company culture" where everyone energetically pulls together to help attain the vision of the where the practice is headed in the long term.*
- *Create a highly harmonic, waste free, working environment where everyone is pulling together.*
- *Produce a superior level of patient satisfaction as the organizational product.*
- *Attain high levels of clinical productivity in your practice as the result of efficient and effective managerial operations.*
- *Institute sophisticated cost saving subsystems to reduce costs of operation.*
- *Develop a smooth and effective operating environment where productivity at the administrative levels occurs at their maximum.*

Specializing In:

**Consulting Services...
That maximizes your potential to:**

- Provide the highest standard of dental care in relaxed and comfortable atmosphere?
- Meet the needs of your individual patients?
- Earn a comfortable standard of living?
- Be your own boss?

Call us today for a FREE Consultation!

Seminars

To view a schedule of Seminars where JoAnne Tanner will be speaking please visit: www.joannetanner.com

Team Building

You will learn to:

- Implement accurate job descriptions for the specific size of your practice
- Educate and train team members to become an integral part of the overall productivity of your office
- Implement effective inter-office communication tools that will allow you to take your practice and team to the next level



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