

Diamond Practice Sales

Specializing in Northern California

Meet Your Exceptional Diamond Team

◆ **JoAnne Tanner, MBA** works with dental practices all over the country. Her 25 years experience and wide range of dental knowledge gives her an exceptional edge.

From the front office to the back office, start-up to practice management JoAnne's unique perspective and hands on experience has earned her a solid track record with helping both buyers and sellers alike.

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◆ **Todd Gooding**, licensed broker, works with clients throughout the state of California.

Todd has been helping clients realize their dreams by creating successful win/win transactions for buyers and sellers since 1987.

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◆ **Dorothy "Pepper" Veatch**, Author and Lecturer, puts her experience and expertise to work helping practice owners increase their bottom line, as well as evaluate, market, finance and sell their most valuable asset-their practice.

Pepper has been published in the *AzDA Journal*, *The Shannon Pratt Business Valuation Journal*, *Dental Practice Reports Magazine* and *Business Journal* and has lectured at dental schools and various study clubs.



Diamond Practice Sales

*"All Steps For Your Success...
From Graduation To Retirement"*
4120 Douglas Blvd #306 - 274

Granite Bay, CA 95746

www.DiamondPracticeSales.com

Diamond Practice Sales

Dental Practice Sales And Management

Mrs. Jane Smith
123 Anywhere Street
Anytown, AB 12345



*"All Steps For Your
Success ... From
Graduation To
Retirement"*

Diamond Practice Sales

A “Step-Above” Approach

◆ **Clients:** Over 20 years experience helping dentists enhance their practice image and increase their productivity while improving their bottom line.

◆ **Buyers:** We are a constant presence by staying on board and walking you through the transition and beyond with our complimentary 3 month “*Coach-On-Call*” support for all our buyers we represent in the sale.



◆ **Sellers:** We offer you a flexible commission structure allowing you to net more from your years of hard work.

“Diamond Practice Sales did an excellent job helping me the entire way through my transition. And, they found a wonderful buyer that my patients and staff truly enjoy!”

– HH, DDS
Rocklin, CA

Transition Services

For Sellers:

- Dental practice transitions
- Flexible commission structure based on your needs
- Practice valuations
- Pre-sale planning
- Appraisals and letters of opinion
- Associateship locating and agreements
- Practice Sales
- Dental building / office sales and leasing
- Practice management: in-office training and *Coach-On-Call* telephone services available

For Buyers:

- Practice search and buyer services
- Associateship locating and agreements
- Transition support and free *Coach-On-Call* practice management service with every transaction
- Equity buy-in positions
- Current confidential inventory list of available practices in your area
- Register for our e-mail notifications of all new listings in your specified area

Providing professional service referral resources for both sellers and buyers.

Call Our Office Today For Details

Diamond Practice Sales

Specializing in Northern California

- **Strategic**
- **Resourceful**
- **Experienced**

Diamond Practice Sales 60 years combined dental, finance, and real estate experience offers you the most comprehensive services in the industry.

**Whatever your current needs,
Diamond Practice Sales
is here to help!**

*“The practice evaluation that **Diamond Practice Sales** provided me was very helpful in giving me a pulse of my practice vital signs.”*

– SS, DDS
Sacramento, CA

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4120 Douglas Blvd #306 - 274

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Toll Free 888.DDS.8882

Tele 916.791.2720

Fax 916.673.6120

email info@diamondpracticesales.com
www.DiamondPracticeSales.com